



Globant

In partnership with **WÜNDER_TALENT**

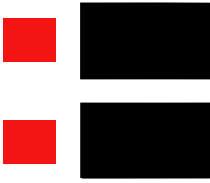
Globant is an IT and Software Development company. Operating globally, they employ over 17,000 people with a market value of \$11.5 billion, working with companies such as HSBC, Facebook, Nissan, Google and LinkedIn to name a few.

The Challenge Succeeding where others had failed

As a consultancy in the UK, Globant isn't as well known as its competitors. WÜNDER_TALENT was asked to find their UK Managing Director - a key strategic hire for the business. Initially, this role had been worked on by a specialist executive search firm, but they'd failed to come up with the goods. To make things even more sticky, we were briefed on the role in May 2020. Yep, that's right - mid pandemic, when the world had pretty much ground to a halt.

Were we phased? No way.

Ready to level up? **Get in touch**



The Solution Knowing where to look

With skills that would impress the most discerning of cartographers, we mapped out the market and spoke with over one hundred C-level professionals. We always make it our business to know who the real key players are in terms of competitors, and using WÜNDER_TALENT's unique observation and surveying techniques, they were soon coming into sharp focus. In hot pursuit of the perfect fit for Globant, we used our extensive networks to seek out and pinpoint the right candidates.

And as the role had already been worked on by another agency, we made a point of making every candidate aware of who the employer was right from the get-go, so we could give Globant more exposure to the market. An added touch.

The Result Signed, sealed, delivered

We successfully placed the UK Managing Director within a six week turnaround from being briefed, and even got the candidate to negotiate their notice period from six months to nine weeks. Epic.

Since then, we've worked closely with the wider board of directors and successfully placed four Client Partners, their Talent & Culture Business Partner and their Director of UK Sales.

Praise from our client...

"We had the opportunity to add WÜNDER_TALENT to our already long list of Recruiting agencies back in 2019. Within a short space of time we discovered that the speed and level of people they shared with us, won their position to the top. The professionalism and dedication they have always shown give us the trust we needed to rely on them with more senior and strategic positions, needed to achieve our business goals. Again, they also excelled, setting the bar in an unbeatable position for all the other agencies out there."

WÜNDER TALENT

Ready to level up? Get in touch and we'll introduce you to a whole new world of fantastic people to propel your business forward.

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